**ANALYSIS OF VALUE CHAINS FOR SHEEP AND BEEF**

**SURVEY INSTRUMENT FOR TRADERS**

**Commodity**: Sheep and Cattle

**Country----------------** Region ------------------- **District---------------------- Kebele ------------**

**Name of the respondent**\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Tel: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Type of business: 1) Wholesaler 2) Retailer 3) Processor 4) Transporter

**1. Buying activities -** Number of animals bought per month in the following seasons and average price of livestock bought and transaction relations:

**Type of animal\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

| Season | **Sex** | Total number bought | Seller **(Codes)** | Price paid (Birr/  animal | Relation to seller **(Code)** | Transaction frequency with seller (**Code** | Where bought (Name of origin market or town) | Mode of payment  (**code)** |
| --- | --- | --- | --- | --- | --- | --- | --- | --- |
| Festival/holidays | Male |  |  |  |  |  |  |  |
| Female |  |  |  |  |  |  |  |
| Dry Season | Male |  |  |  |  |  |  |  |
| Female |  |  |  |  |  |  |  |
| Rainy Season | Male |  |  |  |  |  |  |  |
| Female |  |  |  |  |  |  |  |

**Code:**

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Livestock bought**: | **Bought from whom (Seller)** | **Mode of payment (Code)** | **Relation to seller** | **Frequency of transactions** |
| 1. Sheep | 1. farmer 2. Collector | 1. On cash, 2. Credit 3. Both | 1. No relation | 1. One time customer |
| 2. cattle | 3. Small Trader 4. Big trader |  | 2. Acquaintance | 2. Relatively new customer |
|  | 5. Feedlot operators 6. Farmer groups |  | 3. Friend | 3. Long standing customer |
|  | 7. Cooperatives 8. Export abattoirs |  | 4. Relative |  |
|  | 9. Live animal exporters 10. Others (specify) |  | 5. Clan group |  |

**2. Selling activities -** Number of animals per month in the following seasons, average price of livestock sold and transaction relations:

**Type of animal: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

| Season | Sex | Total number sold | Buyer (Codes) | Price received (Birr/  animal) | Relation to buyer (Code) | Transaction frequency with buyer (Code) | No. of Animal died after transporting | Where sold | Mode of payment  (code) |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| Festival/holidays | Male |  |  |  |  |  |  |  |  |
| Female |  |  |  |  |  |  |  |  |
| Dry Season | Male |  |  |  |  |  |  |  |  |
| Female |  |  |  |  |  |  |  |  |
| Rainy Season | Male |  |  |  |  |  |  |  |  |
| Female |  |  |  |  |  |  |  |  |

**Code:-**

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Livestock sold**: | **Sold to whom (buyer)** | **Mode of payment** | **Relation to buyer** | **Transactions frequency** |
| 1. Sheep | 1. Farmer 2. Collector | 1. On cash | 1. No relation | 1. One time customer |
| 2. cattle | 3. Small Trader 4. Big trader | 2. Credit | 2. Acquaintance | 2. Relatively new customer |
|  | 5. Feedlot operators 6. Farmer groups | 3. Both | 3. Friend | 3. Long standing customer |
|  | 7. Cooperatives 8. Export abattoirs |  | 4. Relative |  |
|  | 9. Live animal exporters 10. Domestic consumers/hotels |  |  |  |
|  | 11. Others (specify)…….. |  |  |  |